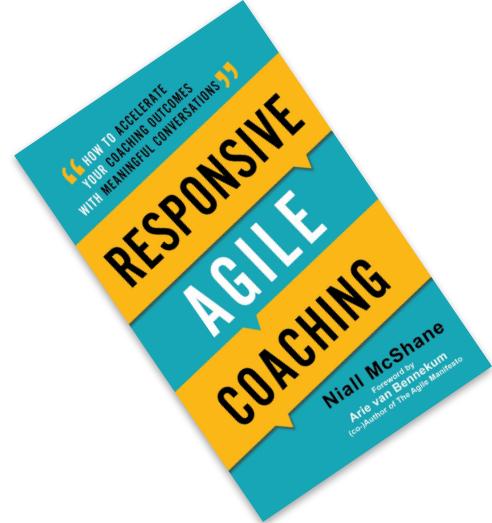


# BEing agile

## Self development for agile practitioners



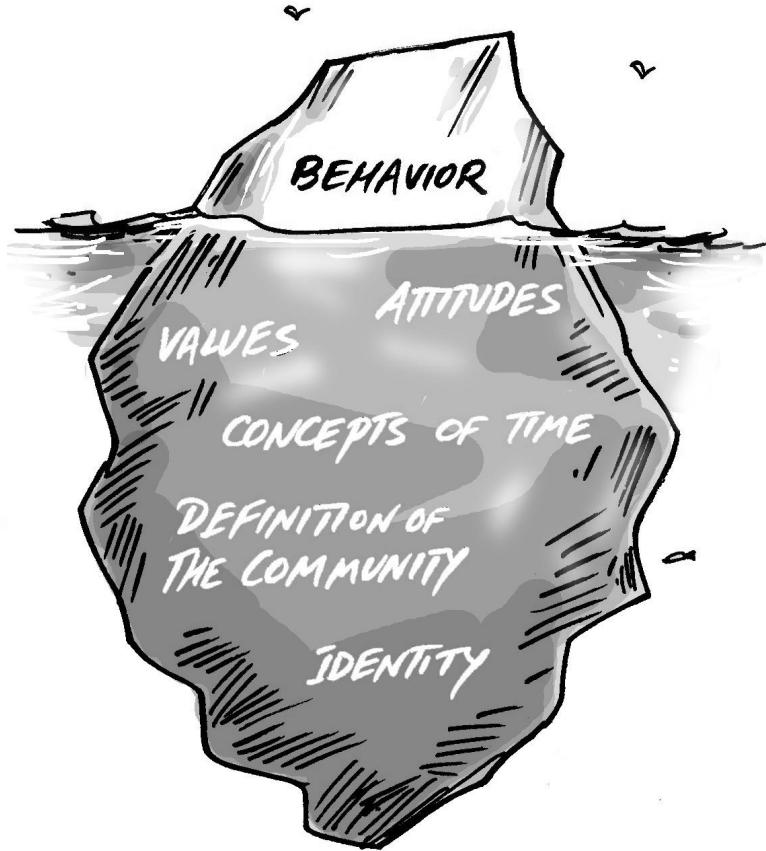
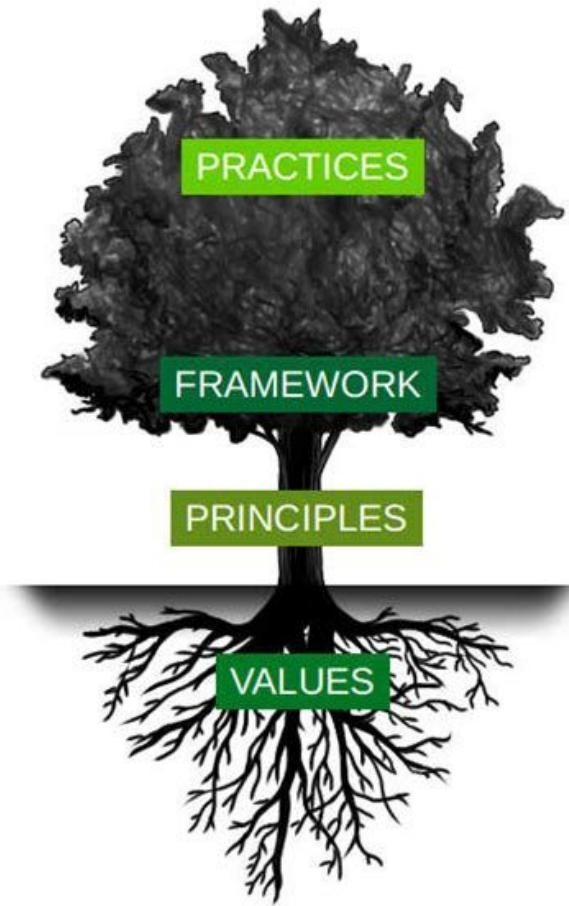
# What we'll cover today

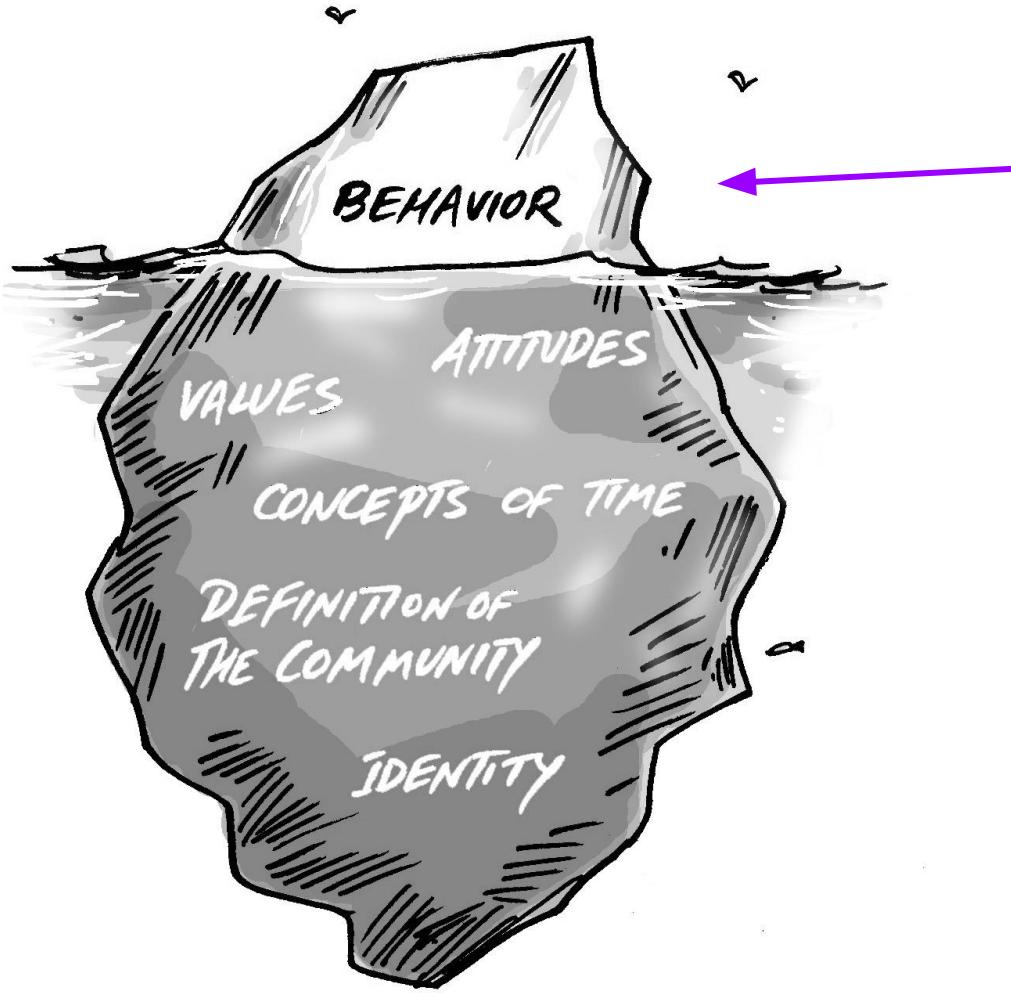
- Some theories & models to consider
- Some metaphors to help explain
- Why BEing agile matters
- 4 habits to unlearn on your way to BEing agile
- Formulae for BEing agile
- Experiences & stories from the field

**DO agile**

**KNOW agile**

**BE agile**

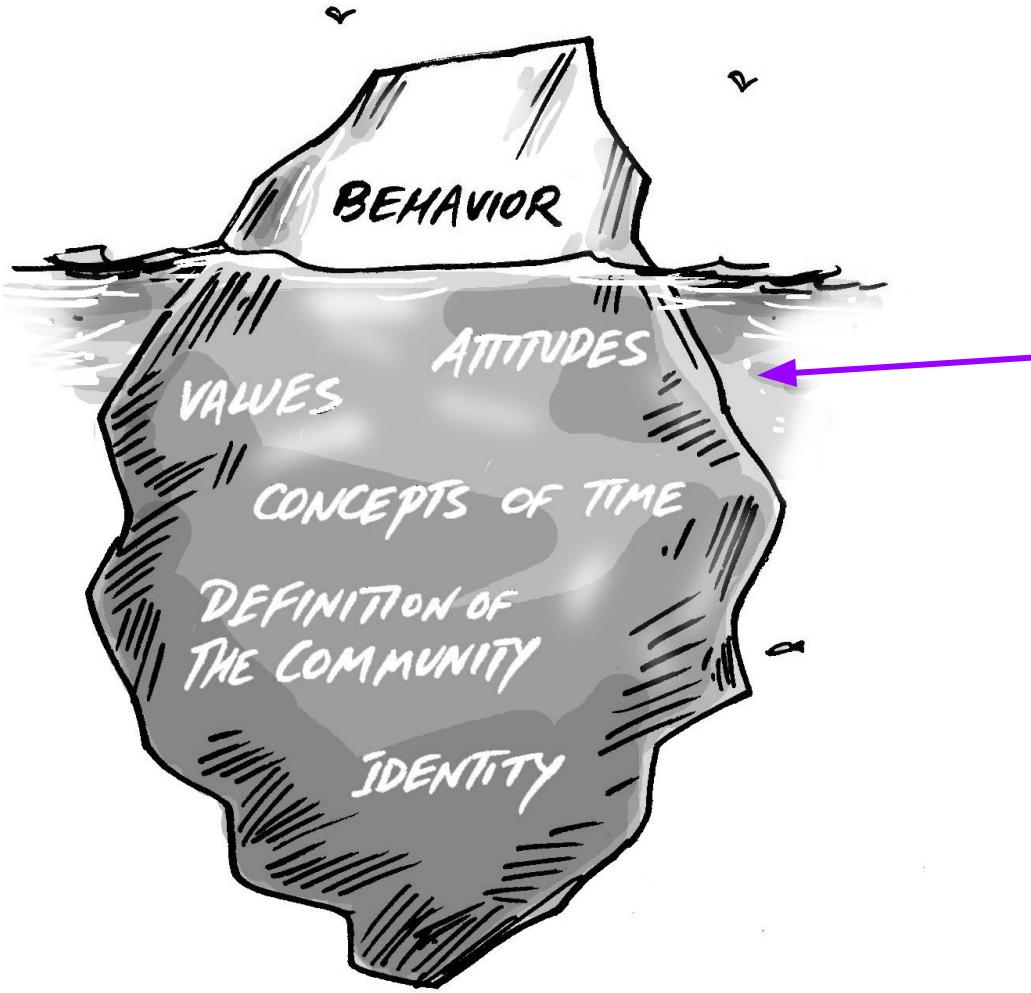




During the first half of the twentieth century, John B. Watson devised methodological **Behaviorism**, which rejected **introspective** methods and sought to understand behavior by only measuring observable behaviors and events.

DO agile

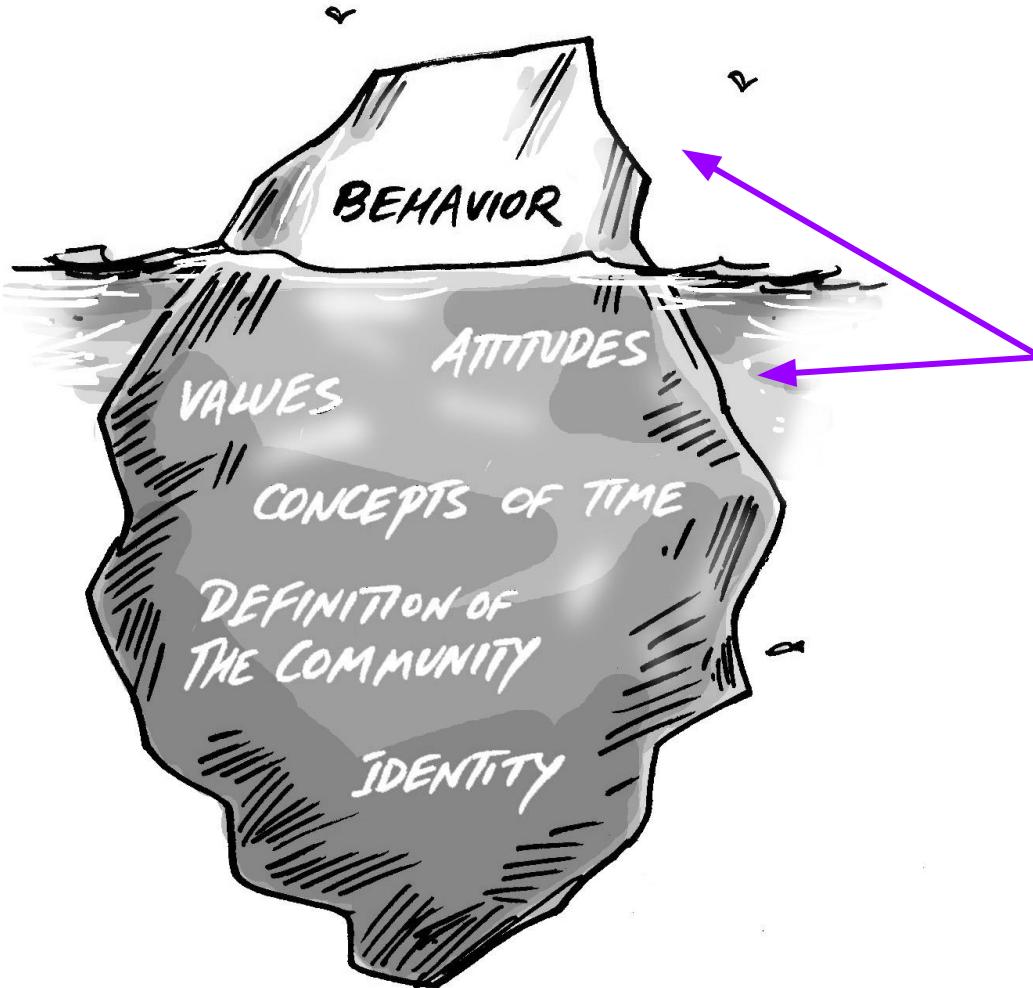




**Cognitive psychology** is the scientific study of mental processes such as "attention, language use, memory, perception, problem solving, creativity, and thinking".<sup>[1]</sup>

The origin of cognitive psychology occurred in the 1960s in a break from **behaviorism**, which had held from the 1920s to 1950s that unobservable mental processes were outside of the realm of empirical science.



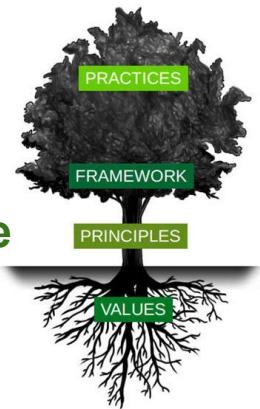


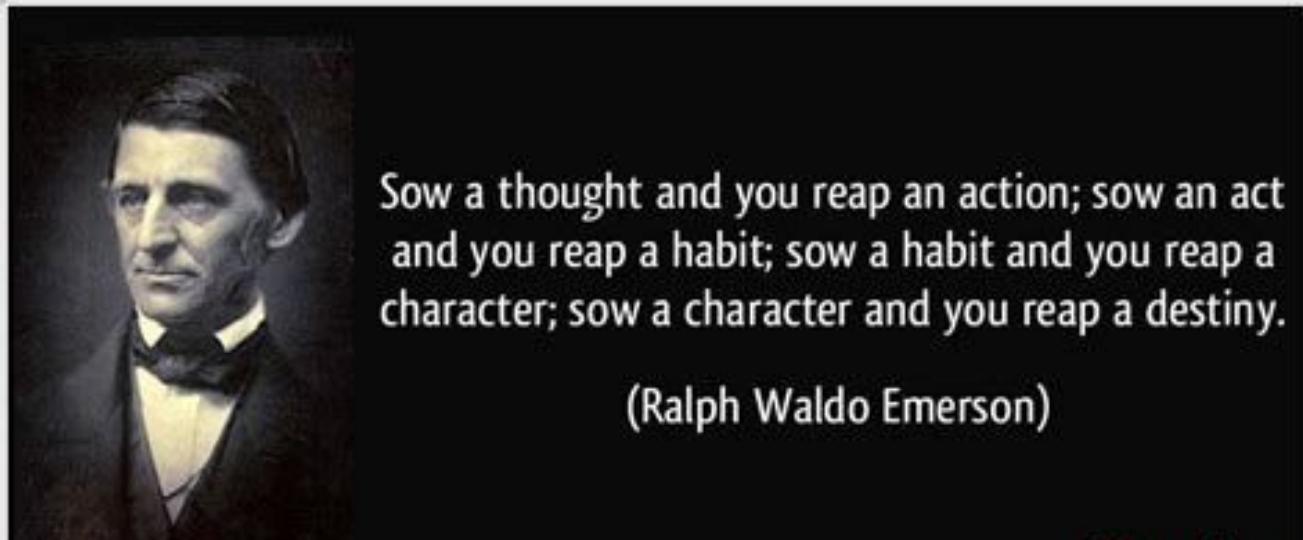
Cognitive behavioral therapy (CBT) focuses on challenging and changing unhelpful cognitive distortions (e.g. thoughts, beliefs, and attitudes) and behaviors, improving emotional regulation,<sup>[2][4]</sup> and the development of personal coping strategies that target solving current problems.

"problem-focused" and "action-oriented"

DO agile

KNOW agile

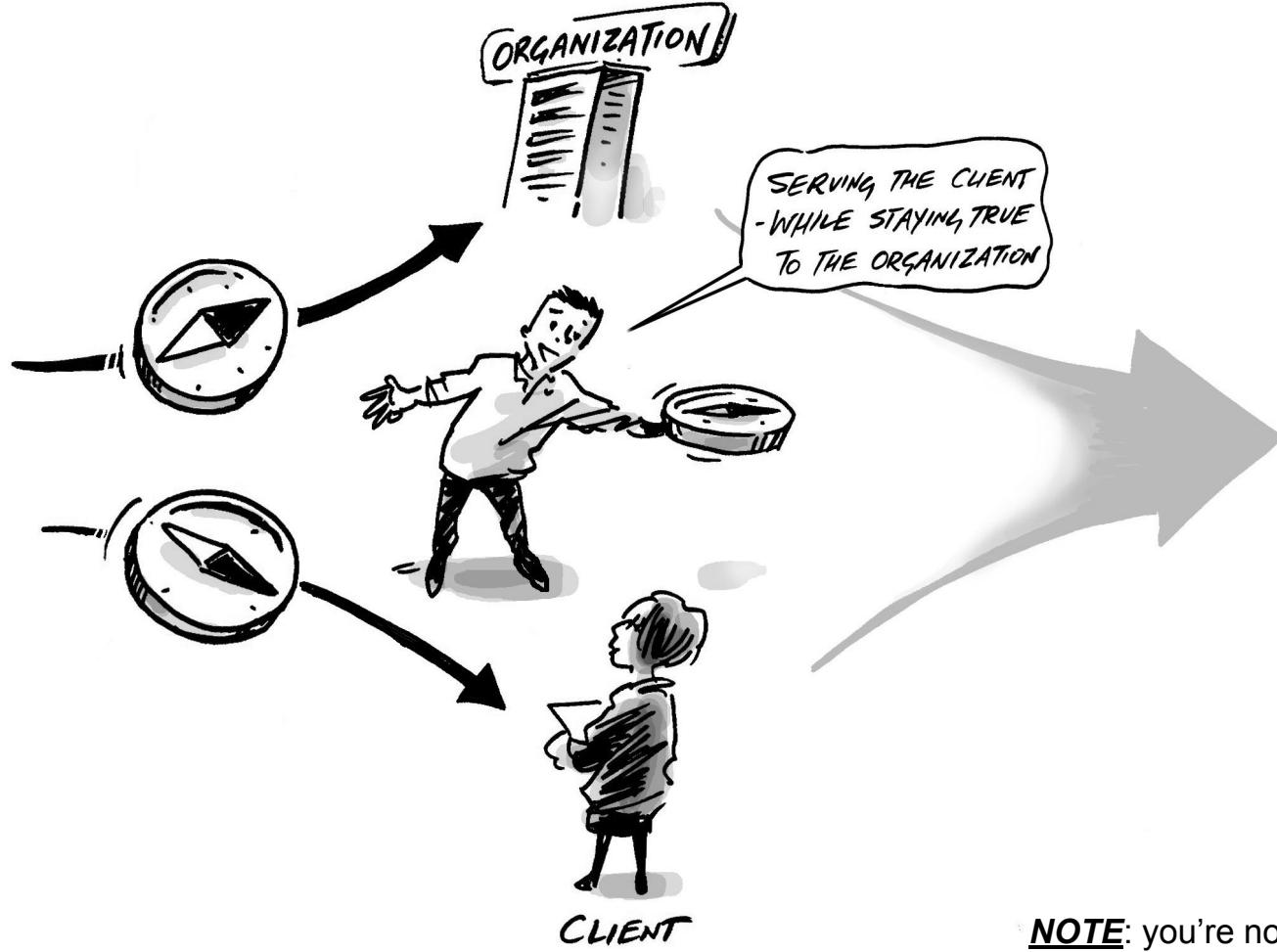




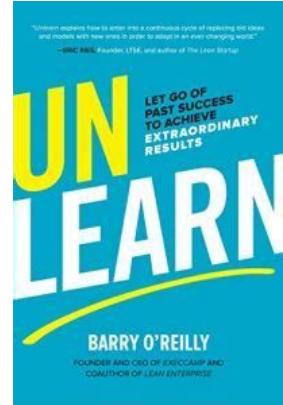
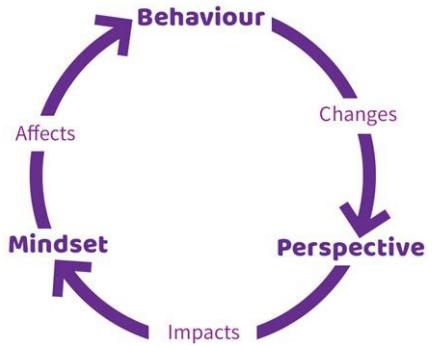
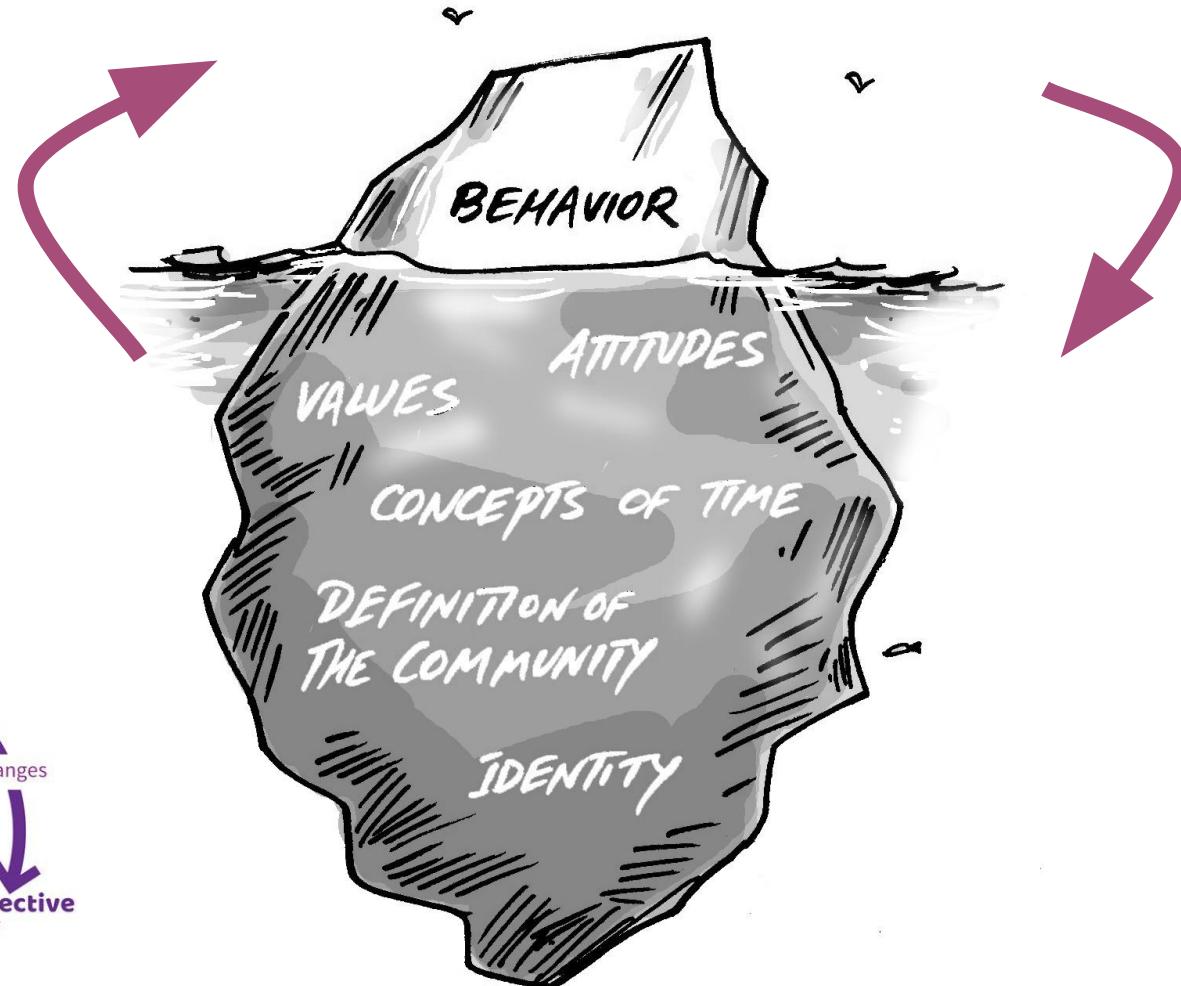
Sow a thought and you reap an action; sow an act  
and you reap a habit; sow a habit and you reap a  
character; sow a character and you reap a destiny.

(Ralph Waldo Emerson)

*What thoughts does someone  
BEing agile continuously sow?*



**NOTE:** you're not serving yourself



"Unlearn explains how to enter into a continuous cycle of replacing old ideas and models with new ones in order to adapt in an ever changing world."

-ERIC RISBERG, Founder, LFME, and author of *The Lean Startup*



| |

# Habit #1: the expert reaction

“In the beginner’s  
mind there are  
many possibilities.  
In the expert’s mind  
there are few.”

*Shunryū Suzuki*



<http://www.flickr.com/photos/jfleason/2779474228/>

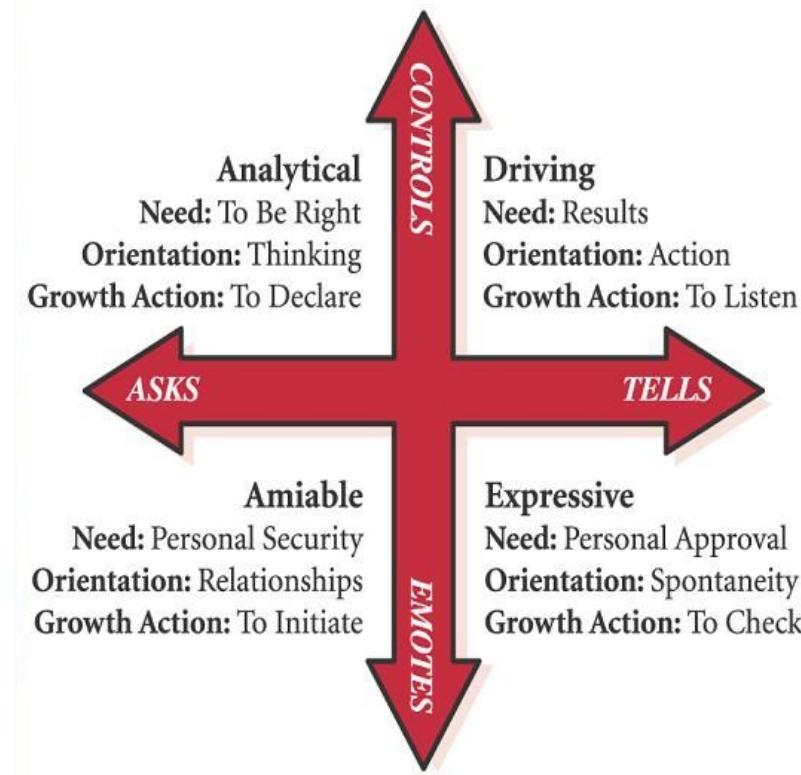
## Habit #2: emotion avoidance

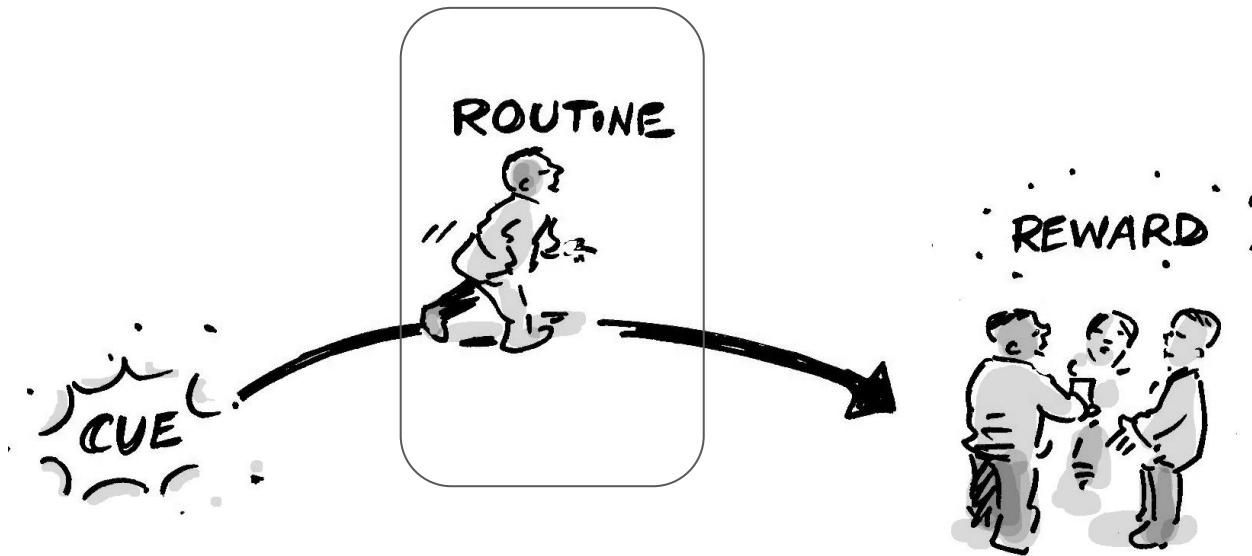


# Habit #3: problem solver



# Habit #4 social needs





TOPIC: *Being right and solving*

When, where, who of the test: *in the next two days*

When \_\_<<I notice the urge to be right>>\_\_\_\_,  
I will try \_\_<<hold back my opinion>>\_\_\_\_,  
which is not like me as I would usually <<be the first to solve any problem >>\_\_\_\_,  
because I want to avoid feeling \_\_<<stupid or left out>>\_\_\_\_.

The following will happen <<I'll earn the  
team's respect and ensure everyone knows I  
won't tolerate safety destroying behaviour>>

Insights reflections <<insert personal  
reflections, lessons and insights>>

TOPIC: *Uncomfortable silence*

When, where, who of the test: *in the next two days*

When \_\_ <<*I ask a question and there's no immediate response*>> \_\_\_,  
I will try \_\_ <<*sit in silence and let people come up with ideas*>> \_\_,  
which is not like me as I would usually \_\_ <<*fill the silence with my ideas*>> \_\_,  
because I want to avoid feeling \_\_ <<*awkward and uncomfortable*>> \_\_\_.



The following will happen <<*I'll earn the team's respect and ensure everyone knows I won't tolerate safety destroying behaviour*>>

Insights reflections <<*insert personal reflections, lessons and insights*>>

I have the capacity & passion to grow at \_\_\_\_\_

I'm growing here!

I wanna learn to \_\_\_\_\_

I'm learning here

I need courage to face \_\_\_\_\_

I fear going here

I don't want to change right now \_\_\_\_\_

I'm comfortable

Thinking about your goal does it make sense as a “stretch”?



Does your goal evoke feelings of nervousness or slight anxiety?



Are you convincing myself that this goal is challenging when it really is not. What's my intuition say?



#### TIPS:

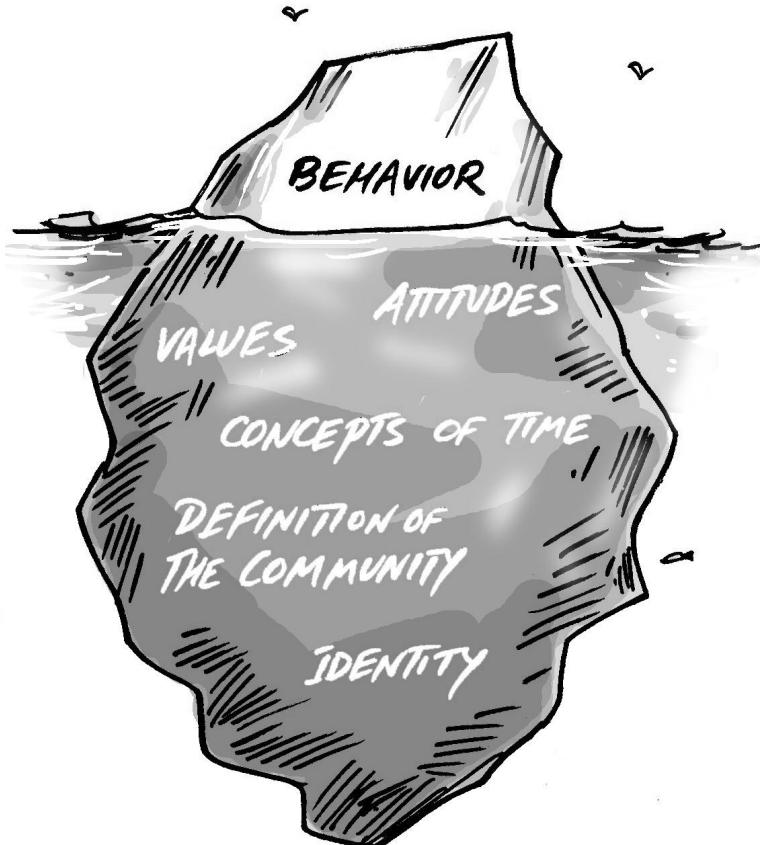
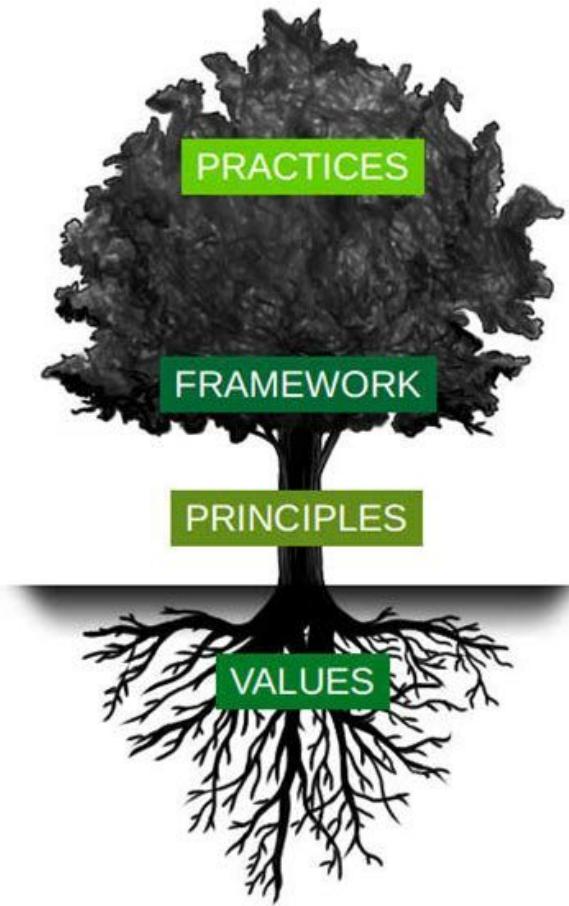
- Ask your friendly “other”
- Re-check as the experiment is live

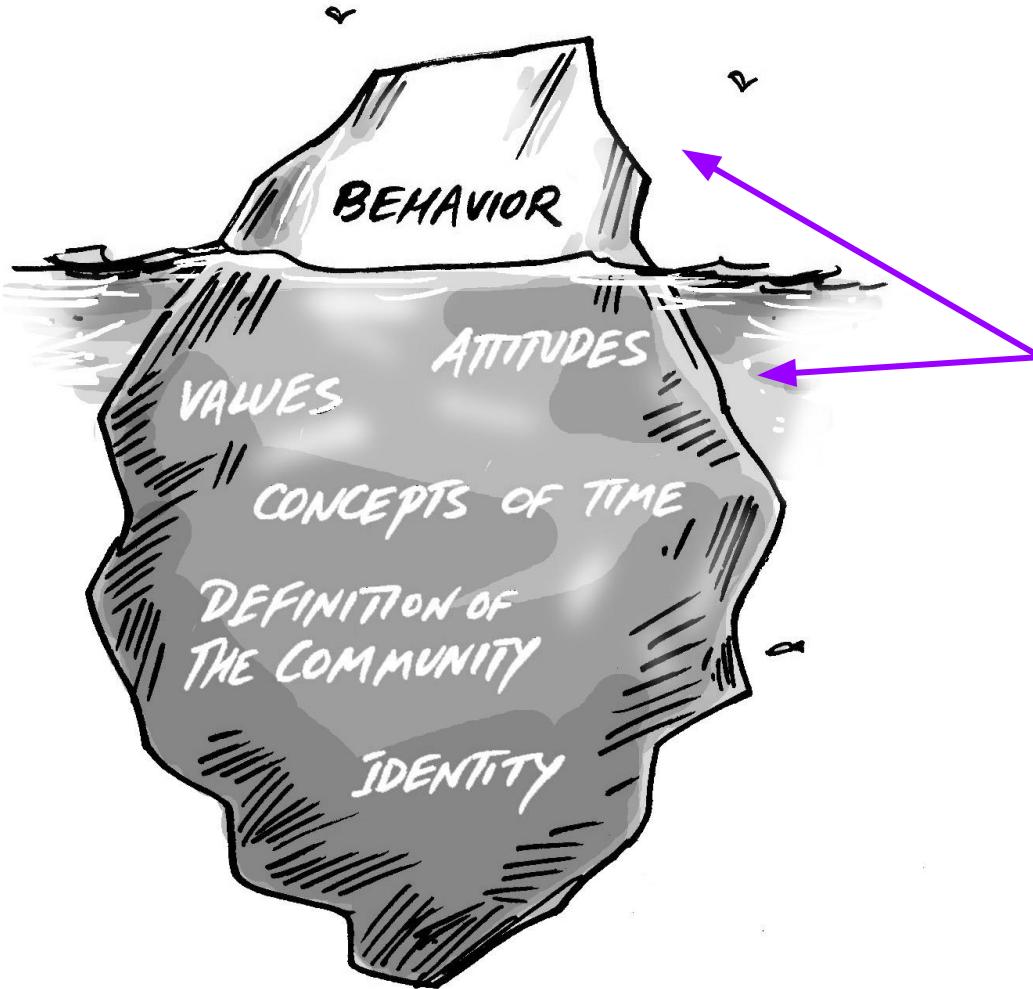


**DO agile**

**KNOW agile**

**BE agile**



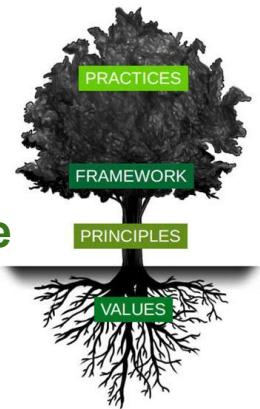


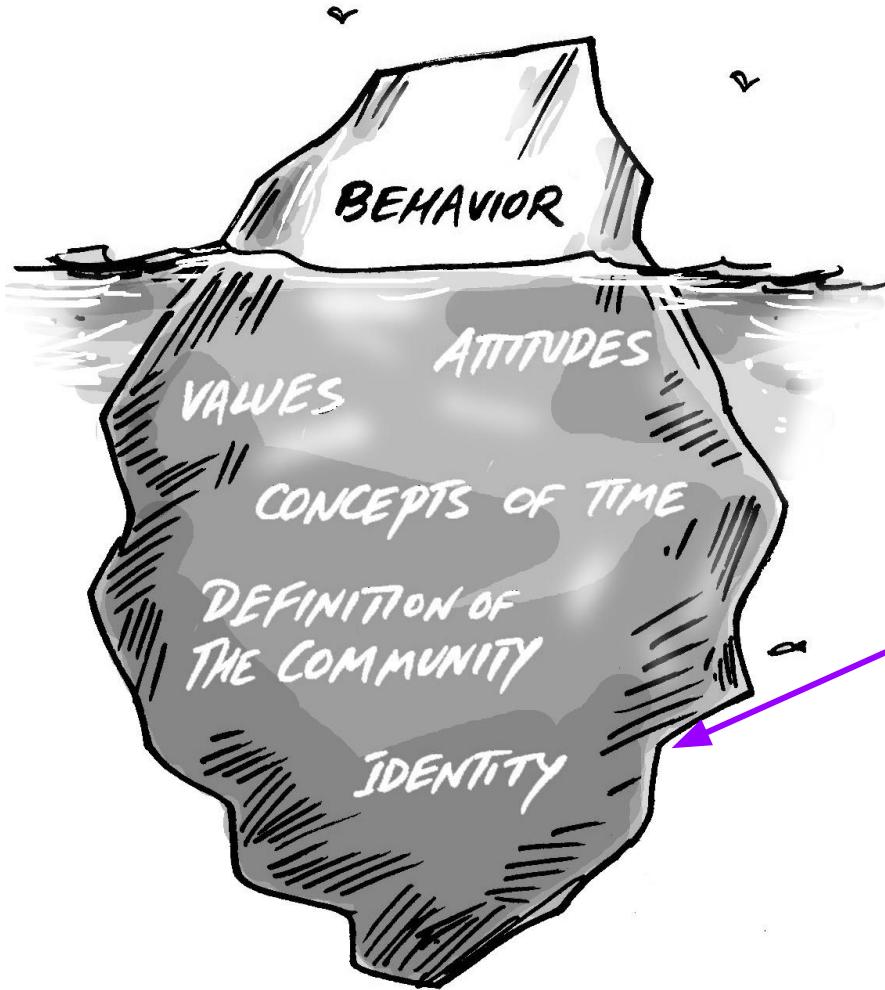
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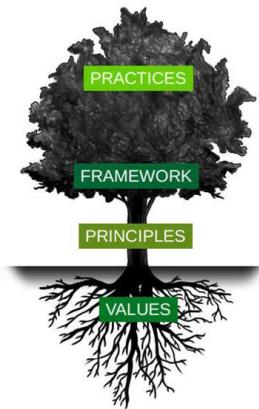
DO agile

KNOW agile





**Psychoanalysis** (from Greek: ψυχή, *psykhē*, 'soul' + ἀνάλυσις, *análysis*, 'investigate') is a set of theories and therapeutic techniques<sup>[ii]</sup> used to study the unconscious mind,<sup>[iii]</sup>

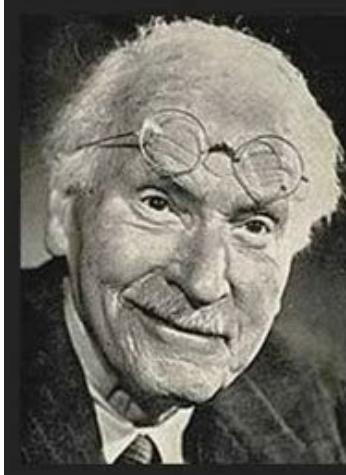


**BEing agile**

You **shadow** is either an [unconscious aspect](#) of the **personality** that the conscious **ego** does not identify in itself; or the entirety of the unconscious, i.e., everything of which a person is not fully conscious. In short, the shadow is the unknown side.

**Wholeness for humans depends on the ability to own their own shadow.**

*Carl Jung*



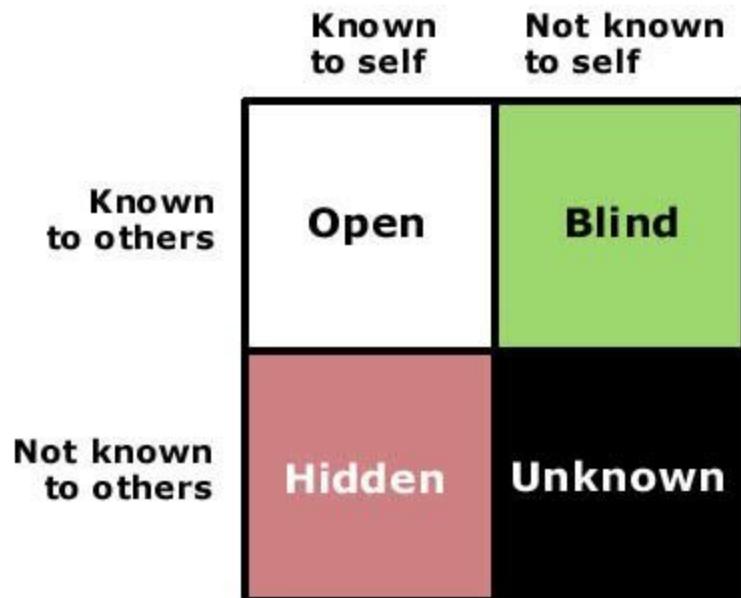
“One does not become enlightened by imagining figures of light, but by making the darkness conscious.”

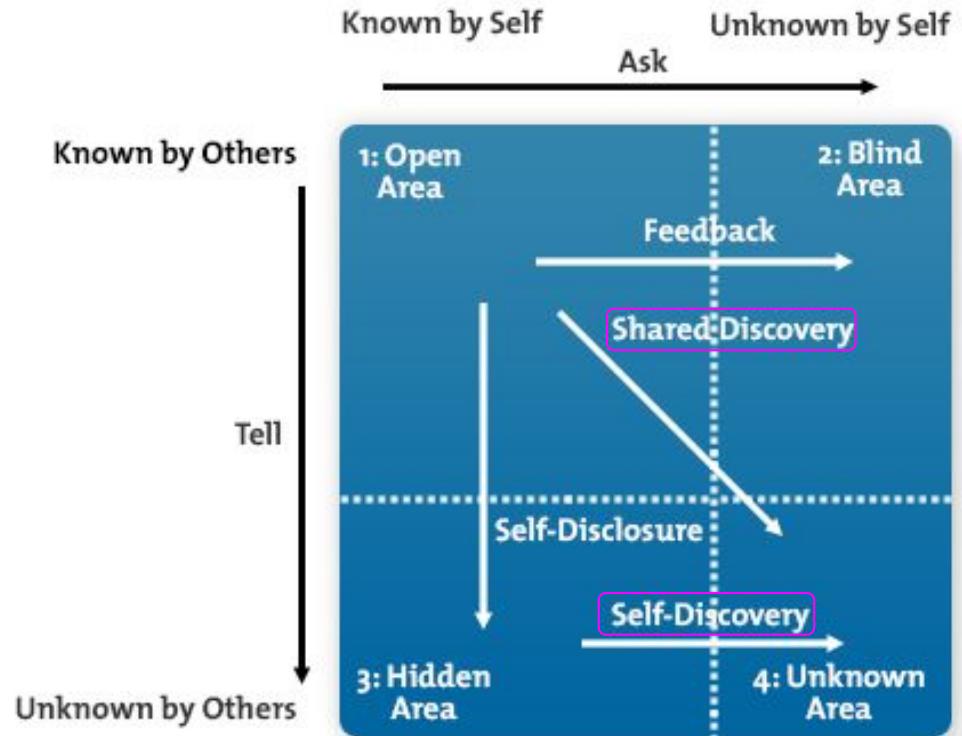
C.G. Jung

DISCLAIMER: Niall is NOT a trained psychologist



## The Johari Window





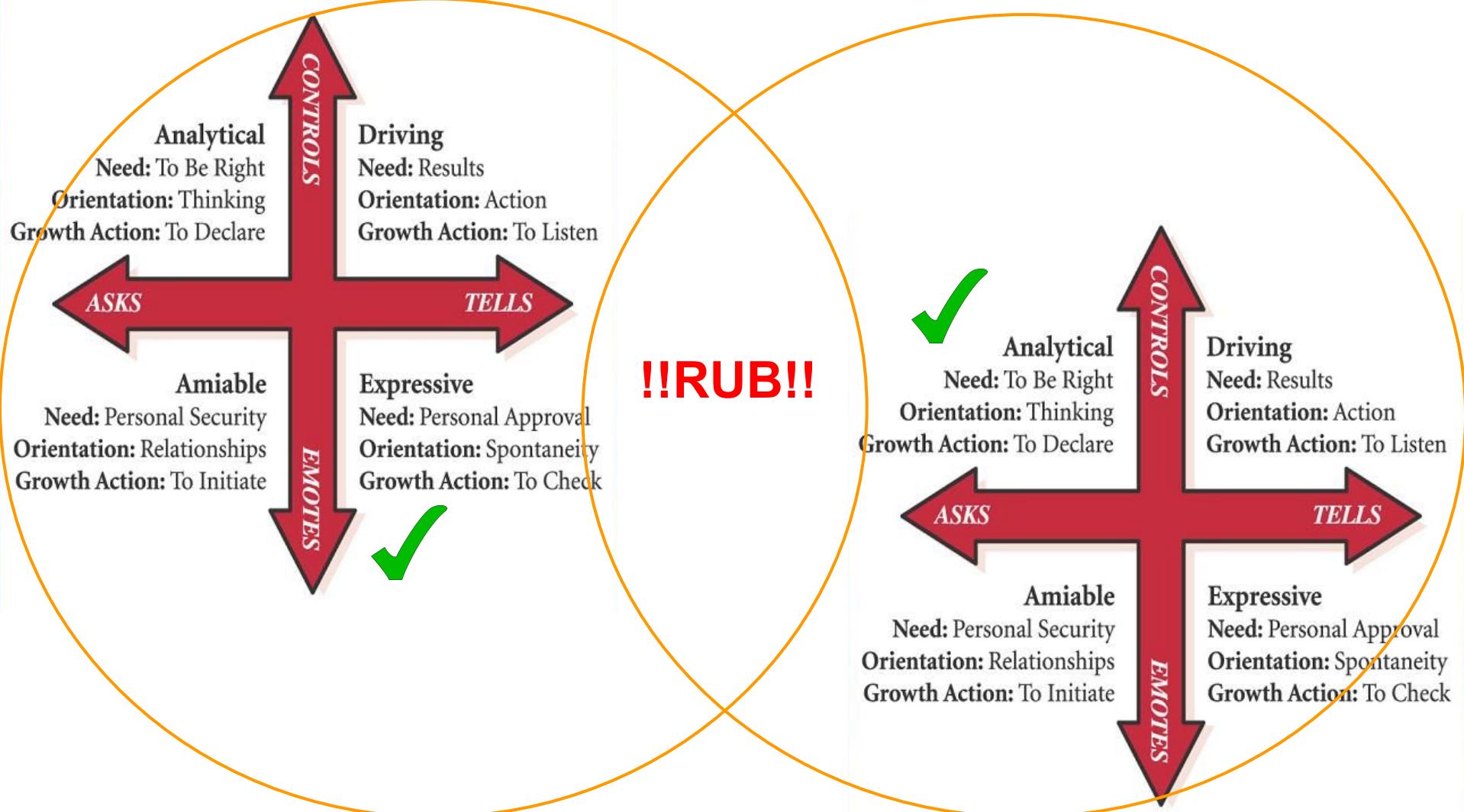
# Glimpsing your shadow / shedding light

- Adaptive versus technical learning goals
- Immunity to change coaching
- Mentoring / coaching
- Interpersonal clashes and conflict (best)
- Common patterns across your career / life
- Weak signals trying to talk to you
- All your fails & problems are your fault
- Triggers emotions (high / low)
- Psychometric testing blitz (assume they're right and you're wrong about you)

# It's not all about you...



Photo: <https://buddypunch.com/blog/communication-at-work/>

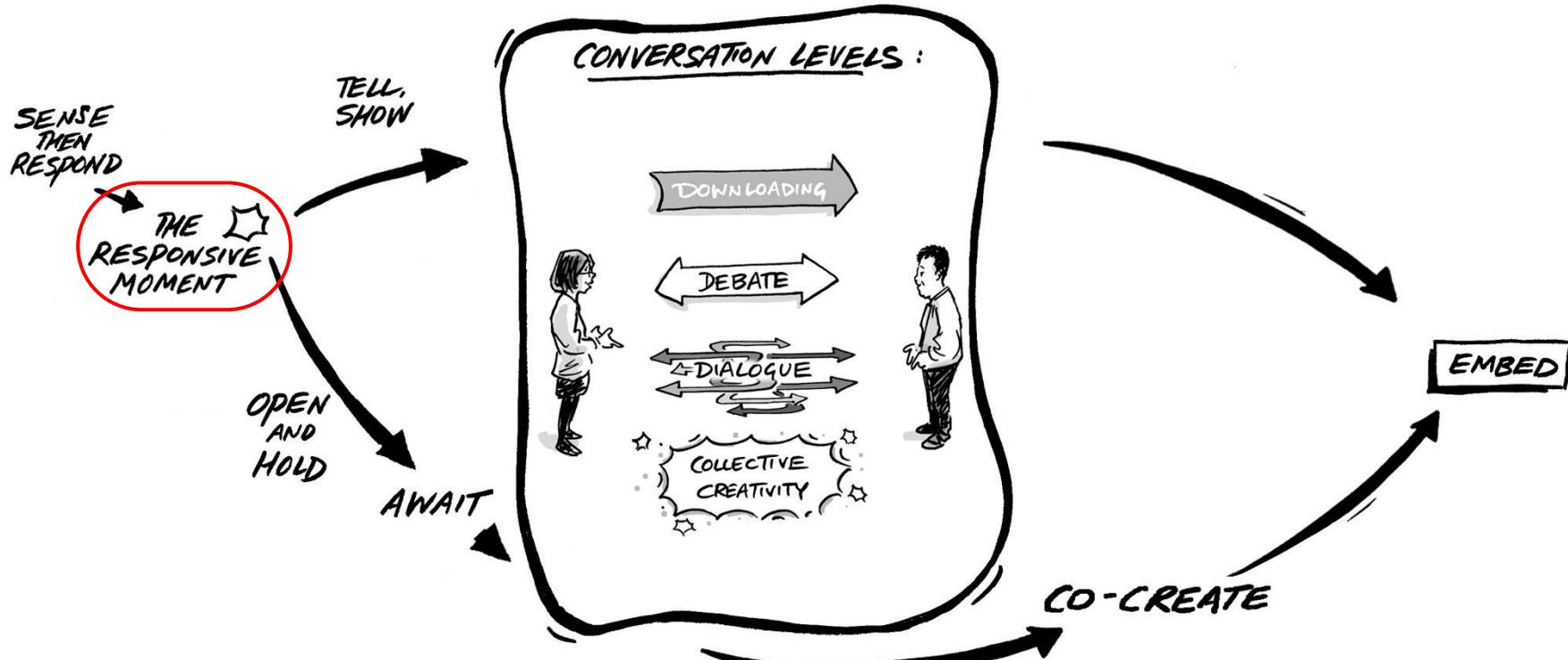


## PERSONALITY PIE

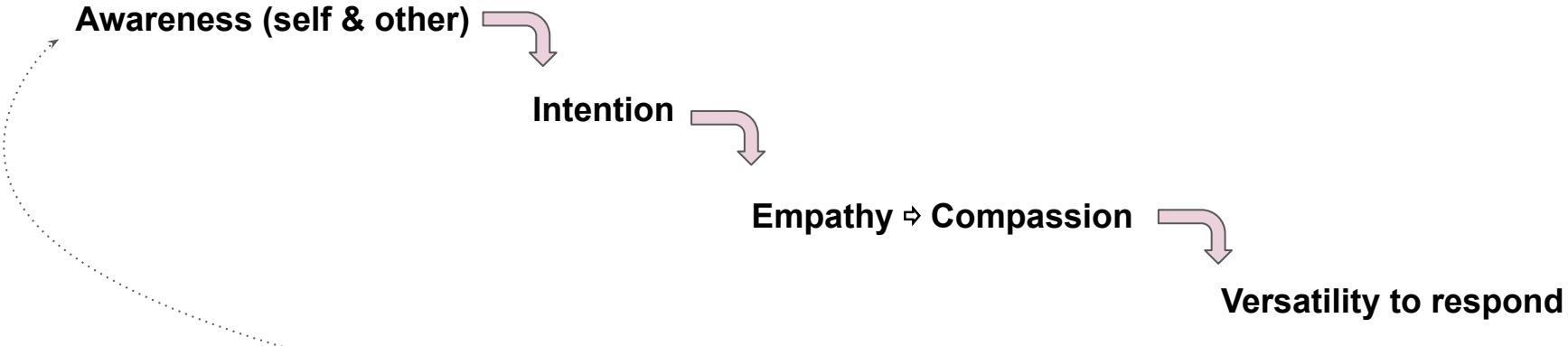


Style is like the crust of the personality pie. It is the part that can be seen – the observable behavior.

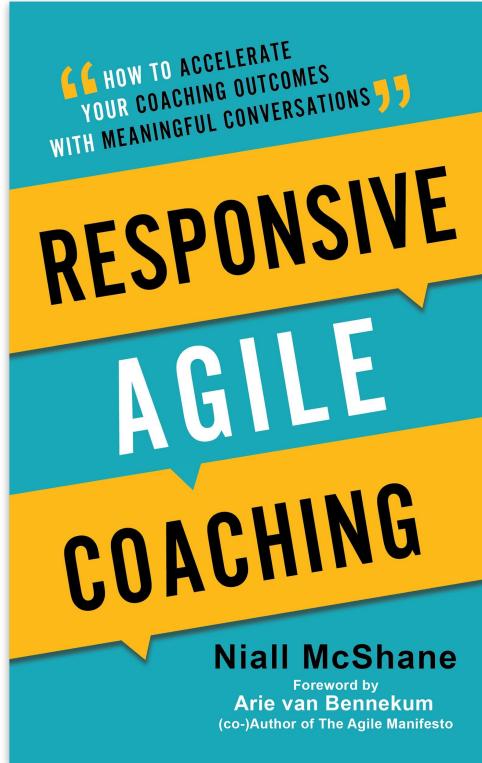
Personality includes inner qualities – attitudes, aptitudes, dreams, values and abilities.



# Formulae for BEing agile



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[www.niallmcshane.com](http://www.niallmcshane.com)